







At CKD, we aim to become a global total FA supplier and promise to provide the best options!



# Go for it! Road to becoming



Hmm...

New employee

What's wrong? Is something troubling you?



Employee of 10 years at CKD **FA total sales** 



A customer asked me to help them select an actuator, but I don't know whether to choose Air or Electric...

I see... It's important to select the ideal actuator according to the customer's needs





For instance, when should I recommend Electric?

Electric is better when there are several stopping points due to the size of the products in multi-product production lines or when you want to adjust the position.







#### I see!

Air basically travels between two points, whereas Electric can stop at many points!





That's right. Electric also enables easy IoT.



# a total FA consultant



Does it mean it can output various information?

That's right. Using an industrial network, you can not only see the current position and speed, but also change the operating conditions, enabling flexible production lines



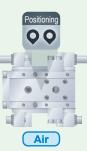




Oh! I remember the customer saying that preventive maintenance is prioritized.



I see. Electric facilitates preventive maintenance because it can calculate the distance traveled and number of cycles, and output the current value (force).











Sounds like Electric is "better"!

You may think so, but that's not necessarily true. There are many cases where Air is recommended over Electric.





Really?!

When is Air recommended then?

Is Electric better after all?

Will Air show its power? To the next page...



#### Air is recommended when it's important to save space





Air is small and powerful!



Another benefit of Air is... It's affordable!

That's true...

Air is great when you want to reduce the initial cost.

But Electric might be a better choice considering the operation costs.





Is that so?

Which is better in terms of the total cost?

That's a good question. The total cost varies depending on usage conditions and processes, so there is no correct answer.





Sounds complicated...

If you're not sure, ask me anytime.





I will!

Which is better in terms of environmental conditions?

Air has more variations for environmental conditions such as cutting oil, dust and outdoor use. But there are cases where it is better to use Electric, like where noise and drainage must be avoided.







Costs and environment conditions are both difficult to compare...

CKD is a total FA supplier and the only one that can recommend either Air and Electric according to the customer's needs.





I will do my best to become a total FA supplier!

## **Summary**

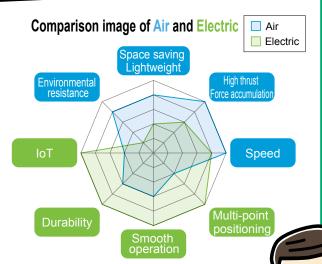
## Benefits of Air

- Space saving and lightweight
- Travels between two points
- High thrust and force accumulation

## Benefits of **Electric**

- Multi-point positioning
- Smooth operation
- IoT

See the next page for specific examples of total cost comparison







## **Handling process**



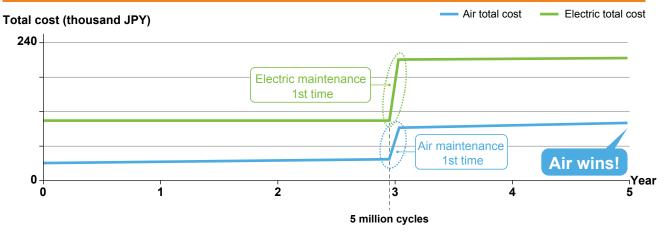


■ Actuator conditions

Stroke length: 10 mm

Gripping power: 42 N

### Comparison of Air and Electric by total costs over 5 years!



#### **Device operating conditions**

■ Cycle time: 5 seconds

(Stop: 1 second → Grip: 2 seconds → Travel: 1 second → Stop: 1 second)

Estimated replacement time:
 [5 million cycles for Air and
 5 million cycles for Electric]

Maintenance time/cycle: 4 hours (charge amount: 10,000 JPY/hour) Energy efficiency: Air 20% (pressure: 0.5 MPa), Electric 75%

Cost: 2.5 JPY per 1 m3 for Air, 24 JPY per 1 kWh for Electric

Cost. 2.3 of 1 per 1 fit for All, 24 of 1 per 1 kwillion Electri

Air with low total cost is ideal for normal workpiece gripping applications!



Recommended in the following cases!

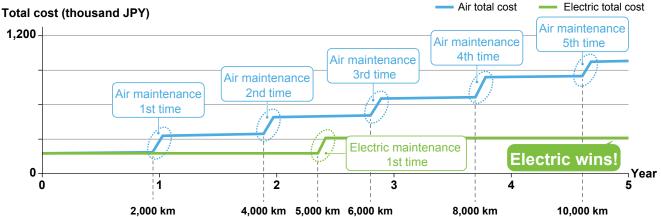


Electric is better for soft and easily crushed workpieces!

## **Transport process**



### Comparison of Air and Electric by total costs over 5 years!



#### **Device operating conditions**

- Cycle time: 4 seconds

  (Stop: 1 second → Travel: 1 seconds → Stop: 1 second → Travel: 1 second)
- Maintenance time guideline:

[Every 2,000 km for Air and every 5,000 km for Electric]

Maintenance time/cycle: 4 hours (charge amount: 10,000 JPY/hour) Energy efficiency: Air 20% (pressure: 0.5 MPa), Electric 75% Cost: 2.5 JPY per 1 m³ for Air, 24 JPY per 1 kWh for Electric

Amount of maintenance required is 1/5 of Air!

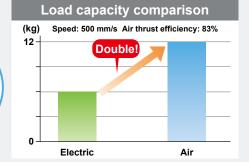
Electric with low running costs is the right option!



Recommended in the following cases!

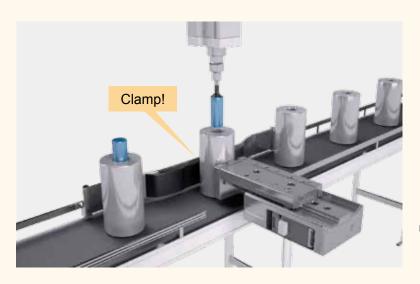


Air has enough power even for heavy workpieces!





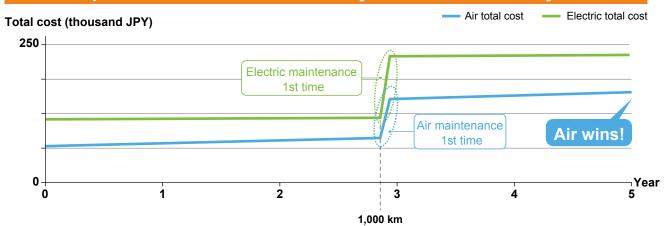
## Clamping process





■ Actuator conditions
Stroke length: 100 mm
Clamping force: 150 N

## Comparison of Air and Electric by total costs over 5 years!



#### **Device operating conditions**

■ Cycle time: 5 seconds

(Travel: 1 second → Clamp: 2 seconds → Travel: 1 second → Stop: 1 second)

■ Estimated replacement time:

[1,000 km for Air and 1,000 km for Electric]

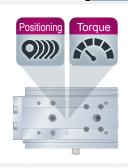
Maintenance time/cycle: 4 hours (charge amount: 10,000 JPY/hour) Energy efficiency: Air 20% (pressure: 0.5 MPa), Electric 75% Cost: 2.5 JPY per 1 m³ for Air, 24 JPY per 1 kWh for Electric Air is ideal considering the total cost of clamping operations!



Recommended in the following cases!



Electric is ideal because changing the settings is all it takes in multi-product production!

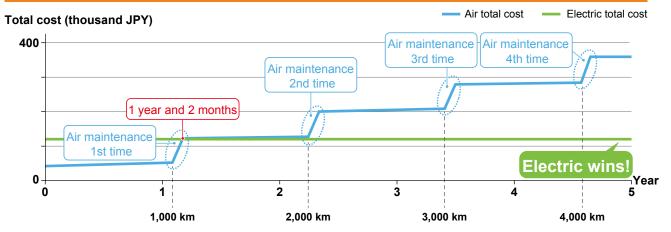




## **Press fitting process**



### Comparison of Air and Electric by total costs over 5 years!



#### **Device operating conditions**

■ Cycle time: 4 seconds

(Stop: 1 second → Travel: 1 seconds → Press fitting: 1 second → Travel: 1 second)

■ Estimated replacement time:

[Every 1,000 km for Air and every 5,000 km for Electric]

Maintenance time/cycle: 4 hours (charge amount: 10,000 JPY/hour) Energy efficiency: Air 20% (pressure: 0.5 MPa), Electric 75% Cost: 2.5 JPY per 1 m³ for Air, 24 JPY per 1 kWh for Electric



Recommended in the following cases!









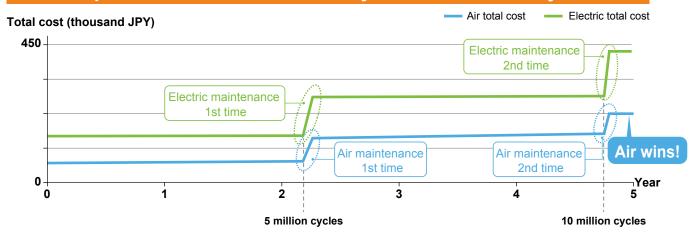
## Transport process by oscillation





■ Actuator conditions Movement angle: 180° Torque: 3 N·m

## Comparison of Air and Electric by total costs over 5 years!



#### **Device operating conditions**

■ Cycle time: 4 seconds (Stop: 1 second → Travel: 1 seconds → Stop: 1 second → Travel: 1 second)

**■** Estimated replacement time:

[5 million cycles for Air and

5 million cycles for Electric]

Maintenance time/cycle: 4 hours (charge amount: 10,000 JPY/hour) Energy efficiency: Air 20% (pressure: 0.5 MPa), Electric 75% Cost: 2.5 JPY per 1 m3 for Air, 24 JPY per 1 kWh for Electric

Air is better for oscillation transport between two points!

Recommended in the following cases!



**Electric** is better for multi-point stops!

## **Related products**

### **Pneumatic components**

Cylinders I



Cylinders II







#### **Electric actuator**

EBS/EBR







Motorless general

#### Direct drive motor, cam index

ABSODEX







An ideal model can be selected from an extensive lineup!



## For rotation, leave it to CKD!



Index units (Index Drive)















#### Comparison by product

|                  | <i>3</i> 1 |      |             |             |             |             |             |                  |             |             |
|------------------|------------|------|-------------|-------------|-------------|-------------|-------------|------------------|-------------|-------------|
|                  |            | Size | Positioning | Smooth      | High        | Locking     | Shockless   | High             | Ease        | Low cost    |
|                  | varia      |      | accuracy    | operation   | rigidity    | mechanism   | SHOCKIESS   | durability       | Lase        | LOW COSt    |
| Pneumatic rotary |            |      | 0           | $\triangle$ | $\triangle$ | 0           | $\triangle$ | $\triangleright$ |             |             |
| (GRC Series)     |            |      |             |             |             |             |             |                  |             |             |
| Cam index        |            |      |             |             |             |             |             |                  | ^           | ^           |
| (Index Drive)    |            |      | 0           | 0           |             |             |             | 0                | $\triangle$ | $\triangle$ |
| Electric rotary  |            | ^    | $\wedge$    | $\cap$      | ^           |             |             | 0                |             | $\cap$      |
| (FGRC Series)    |            |      |             | 0           | $\triangle$ |             |             | 0                | 0           |             |
| Direct drive     | ABSODEX    | 0    | 0           | 0           | 0           | 0           | 0           | 0                | Δ           | Δ           |
| motor            | τDISC      | 0    | 0           | 0           | 0           | $\triangle$ | 0           | 0                | $\triangle$ | $\triangle$ |



Resolves all your problems!

Leave it all to Air and Electric experts!